

VERMONT TRAINING PROGRAM

FY 2011

Annual Report

July 1, 2010 to June 30, 2011



DEPARTMENT OF ECONOMIC DEVELOPMENT

Mission

**Support creation and retention of quality jobs
and strengthen competitiveness of
Vermont's businesses and overall economy.**

VERMONT TRAINING PROGRAM (VTP)

Mission

The Vermont Training Program promotes industrial expansion and encourages the creation and retention of jobs in the Manufacturing, Information Technology, Healthcare, Telecommunication, and Environmental Technology sectors by providing funding for training employees in new and existing Vermont businesses.

In order to accomplish the Vermont Training Program (VTP) mission, the State offers funding for employee training in three areas.

New Employment – Training of new employees, either for a new company or one expanding their business.

Upgrade/Incumbent Worker – Training to assist employees to remain competitive, continue to improve technology, provide training to learn new and advanced technologies, as well as assistance with ISO-9000 Standards and Lean Manufacturing methods.

Cross Training – Training incumbent employees in different skills within the company resulting in a versatile workforce that maintains quality, competitiveness, and deliver products on time.

Individually designed training initiatives may include on-the-job, classroom, skills upgrade, or other specialized training for employees. These efforts are mutually agreed upon between the State and the Vermont companies and outlined in performance based grants.

Activity Codes

NE	New Employment Training
UG	Upgrade Training
XT	Cross Training
OJT	On-The-Job Training
CT	Classroom Training

Vermont Training Program (VTP)
Annual Report FY 11'
July 1, 2010 – June 30, 2011

1. Grants Completed by Activity

On-The –Job-Training (OJT)

Activity	Contract Totals	Number Served	Approx. Cost Per Person	Average Weighted Wage
New Employment (NE)	\$248,276.00	102	\$2,434.08	\$20.17
Cross Training (XT)	\$179,370.00	116	\$1,546.29	\$22.09
Upgrade Training (UG)	\$14,130.00	8	\$1,766.25	\$18.80
<i>Sub-Totals</i>	<i>\$441,776.00</i>	<i>226</i>	<i>\$1,955</i>	<i>\$21.10</i>

Classroom Training (CT)

Activity	Contract Totals	Number Served	Approx. Cost Per Person	Average Weighted Wage
Upgrade Training (UG)	\$735,076.00	2,477	\$296.76	\$16.66
<i>Sub-Totals</i>	<i>\$735,076.00</i>	<i>2,477</i>	<i>\$296.76</i>	<i>\$16.66</i>

Grand Totals: FY10	\$1,176,852	2,703	\$435.39	\$17.64
---------------------------	--------------------	--------------	-----------------	----------------

2. Completed Grants – (32) Customized Training Grants, (3) Statewide Training Grants, and (11) Regional Training Grants

Total: (46) Training Grants

Recipient	Costs	Activity	# Served	Avg. Wage
Abacus Automation	\$2,425.00	UG/CT	2	\$15.00
Advanced Illumination	\$4,624.00	XT/OJT & UG/CT	16	\$20.53
Allocca Enterprises	\$4,623.00	UG/CT	34	\$13.85
American Society for Quality VT	\$3,550.00	UG/CT	13	\$35.00
Amoskeag Woodworking	\$5,250.00	UG/CT	12	\$14.00
APICS, Champlain Valley Chapter	\$900.00	UG/CT	4	\$12.90
ASK-int Tag	\$26,593.00	NE/OJT	8	\$22.95
Blue Seal Feeds	\$16,256.00	UG/CT	52	\$15.00
Center for Technology, Essex	\$37,140.00	UG/CT	177	\$14.75
Champlain College	\$42,328.00	UG/CT	36	\$16.75
Coaching Center of Vermont	\$4,485.00	UG/CT	6	\$21.66
Country Home Products	\$16,800.00	UG/CT	54	\$13.95
Danforth Pewter	\$20,537.00	XT/OJT	6	\$16.24
Draker Laboratories	\$28,600.00	NE/OJT & XT/OJT & UG/CT	20	\$25.82
eDoc Innovations	\$22,171.00	NE/OJT & XT/OJT	7	\$22.89
Ellison Surface Technologies	\$22,297.00	NE/OJT & XT/OJT & UG/CT	16	\$15.47
Fairfield Farms Artisan Cheese	\$18,500.00	NE/OJT & UG/CT	6	\$23.92

Completed Training Grants Continued...

Recipient	Costs	Activity	# Served	Avg. Wage
Franklin/Grand Isle WIB	\$67,900.00	UG/CT	99	\$14.25
G.S. Precision	\$13,000.00	UG/CT	60	\$17.00
Green Mountain Spinnery	\$4,000.00	UG/CT	6	\$12.00
H. Hirschmann	\$16,705.00	UG/CT & UG/OJT	18	\$17.82
IVEK Corporation	\$37,479.00	NE/OJT & XT/OJT & UG/CT	35	\$15.64
JBM Carmel	\$38,088.00	NE/OJT & XT/OJT & UG/CT	28	\$13.15
King Arthur Flour	\$33,482.00	XT/OJT & UG/CT	57	\$25.05
LWI Metalworks	\$5,050.00	UG/CT	14	\$18.60
MBF Bioscience	\$13,194.00	NE/OJT & XT/OJT & UG/CT	10	\$23.83
Med Associates	\$5,679.00	NE/OJT & UG/CT	15	\$20.73
MicroStrain	\$41,771.00	NE/OJT & XT/OJT & UG/CT	51	\$31.84
Mylan Technologies	\$41,813.00	NE/OJT & UG/CT	79	\$17.30
Northwest Technical Center	\$45,200.00	UG/CT	151	\$13.50
Project Management Inst	\$49,248.00	UG/CT	121	\$17.50
Rhino Foods	\$22,785.00	UG/CT	81	\$16.00
Stafford Technical Center	\$7,697.00	UG/CT	20	\$14.50
Systems & Software	\$48,709.00	NE/OJT & XT/OJT & UG/CT	31	\$35.58
The LCRCC	\$10,800.00	UG/CT	9	\$36.00
The Learning Institute, Bennington	\$7,365.00	UG/CT	77	\$14.25
URMC	\$109,425.00	NE/OJT & XT/OJT & UG/CT	68	\$30.90
Vermont Aerospace	\$9,000.00	UG/CT	12	\$16.55
Vermont Manufacturing Ext. Ctr.	\$153,470.00	UG/CT	1010	\$15.75
Vermont Panurgy	\$2,388.00	UG/CT	10	\$16.00
Vermont Precision Tool	\$26,025.00	XT/OJT & UG/CT	73	\$16.74
Vermont Reg. Apprenticeship Program	\$45,105.00	UG/CT	34	\$12.50
Vermont Safety & Health Council	\$588.00	UG/CT	13	\$18.00
VT Small Business Development Center	\$1,650.00	UG/CT	22	\$13.25
Westminster Meats	\$18,520.00	NE/OJT	11	\$12.44
Windsor Minerals	\$23,637.00	NE/OJT & XT/OJT & UG/CT	19	\$20.71
Totals:	\$1,176,852.00		2,703	\$17.64

Approximate Cost Per Trainee: \$435.39

3. Active Grants (63) Carry Over Into FY 2012

Recipient	Costs	Activity	# Served
AirBoss-Defense	\$75,000.00	NE/OJT & UG/CT	32
Allocca Enterprises	\$15,000.00	UG/CT	40
American Rail Dispatching	\$47,345.00	NE/OJT	12
ASIC North	\$52,100.00	NE/OJT & UG/CT	22
Bear Code	\$28,250.00	UG/CT & NE/OJT	13
Burlington Technical Center	\$10,000.00	NE/CT	5
Champlain Cable Corp.	\$55,229.00	NE/OJT & UG/CT	24
Commonwealth Dairy	\$101,600.00	NE/OJT & UG/CT	40
Dartmouth Journal Services	\$14,000.00	UG/CT	48
Dealer.com	\$300,000.00	NE/OJT	150
Dynapower Corporation	\$86,650.00	NE/OJT & UG/CT	87
Edlund Company	\$30,575.00	UG/CT	60
Eighty-Nine North	\$18,530.00	NE/OJT & UG/CT	10
EIV Technical Services	\$21,609.00	NE/OJT & XT/OJT & UG/CT	19
Energizer (Bennington)	\$26,664.00	XT/OJT & UG/CT	15
Fab-Tech Inc.	\$40,820.00	NE/OJT & XT/OJT	31
Fairbanks Scales	\$40,700.00	NE/OJT & UG/CT	70
Fulflex	\$100,645.00	NE/OJT & UG/CT	130
General Electric Aviation	\$250,000.00	UG/OJT	80
Green Mountain Coffee Roasters	\$187,500.00	NE/OJT	125
GW Plastics	\$45,200.00	UG/CT	42
Harbour Industries	\$34,700.00	NE/OJT & UG/CT	27
Hayward Tyler	\$5,000.00	UG/CT	30
Hazelett Strip Casting	\$36,505.00	NE/OJT & XT/OJT & UG/CT	74
Huber + Suhner	\$37,900.00	NE/OJT & XT/OJT & UG/CT	90
K & E Plastics	\$11,870.00	UG/CT	20
Ladd Research Industries	\$19,015.00	NE/OJT & XT/OJT & UG/CT	9
Liquid Measurement Systems	\$45,044.00	NE/OJT & XT/OJT & UG/CT	24
Logic Supply	\$33,944.00	NE/OJT & XT/OJT & UG/CT	35
Mack Molding Company	\$110,000.00	NE/OJT & XT/OJT	90
Manufacturing Solutions Inc.	\$8,000.00	UG/CT	12
Maple Grove Farms of Vermont	\$25,000.00	UG/CT	48
Maple Mountain Woodworks	\$40,100.00	NE/OJT	15
Maponics	\$19,903.00	NE/OJT & UG/CT	16
North Country Career Center	\$4,000.00	UG/CT	50
North Hartland Tool Corp.	\$38,115.00	NE/OJT & XT/OJT & UG/CT	36
NSA Industries	\$14,400.00	UG/CT	60
Omega Optical	\$38,750.00	NE/OJT & UG/CT	22
Omya	\$15,000.00	UG/CT	40
Orvis Company	\$33,000.00	UG/CT	150
Precision Composites of Vermont	\$45,200.00	NE/OJT & XT/OJT & UG/CT	25
Reliance Steel	\$17,162.00	XT/OJT & UG/CT	21
Revision Military	\$82,338.00	NE/OJT & UG/CT	95
Rock of Ages	\$26,431.00	NE/OJT & XT/OJT & UG/CT	19
SB Electronics	\$125,000.00	NE/OJT	40
Seldon Technologies	\$31,500.00	NE/OJT	12

Active Grants Continued....

Recipient	Costs	Activity	# Served
Simon Pearce	\$16,083.00	UG/CT	30
Sonnax Industries	\$50,904.00	NE/OJT & XT/OJT & UG/CT	40
South Burlington Fire & Rescue	\$19,800.00	UG/CT	11
Superior Technical Ceramics	\$43,650.00	UG/CT & XT/OJT	39
The Tech Group	\$60,000.00	UG/CT	8
Tivoly, Inc.	\$70,000.00	NE/OJT	28
UVM, Family Business Center	\$20,000.00	UG/CT	30
UVM, Vermont Business Center	\$60,000.00	UG/CT	200
Vermont Center for Emerging Technology	\$33,400.00	UG/CT	18
Vermont Circuits	\$62,900.00	NE/OJT & XT/OJT & UG/CT	29
Vermont Composites	\$69,200.00	NE/OJT & XT/OJT & UG/CT	46
Vermont Council for Quality	\$20,000.00	UG/CT	50
Vermont Dept of Ag (Slaughterhouse Training)	\$21,000.00	UG/CT	30
Vermont Precision Tool	\$27,000.00	UG/CT & XT/OJT	54
Vermont Sustainable Jobs Fund	\$4,400.00	UG/CT	10
Vermont Transformer	\$121,100.00	NE/OJT & UG/CT	33
Westminster Cracker	\$22,150.00	NE/OJT & XT/OJT	27
Totals:	\$3,166,881.00		2,798

Approximate Cost Per Trainee: \$1,132.00

VERMONT TRAINING PROGRAM

Annual Report FY 2011

July 1, 2010 – June 30, 2011

Geographic Services by Regional Development Corporation (RDC's)

